Forcepoint

Neznalosť dát neospravedlňuje Ilúzia ochrany dát v dobe Al

Igor Urban
Territory Account Manager



The growing threat of data breaches creating need for continuous data monitoring



Global average cost of a data breach reached an all-time high of **\$4.88 million** in 2024, a 10% increase from 2023¹



In the third quarter of 2024, **422.61 million** data records were leaked in data breaches²



It takes organizations an average of **258 days** to identify and contain a data breach³

United States	\$9.36	-1%
Middle East	\$8.75	+8%
Germany	\$5.31	+14%
Italy	\$4.73	+24%
Canada	\$4.66	– 9%
UK	\$4.53	+8%
Japan	\$4.19	-7 %
France	\$4.17	+2%
LATAM	\$4.17	+2%
ASEAN	\$3.23	+6%
Australia	\$2.78	+3%
India	\$2.35	+8%
Brazil	\$1.36	+11%

*IBM/Ponemon Cost of a Data Breach Report 2024

^{2.} Statista, Data breaches worldwide – statistics & facts, 2024

^{3.} IBM/Ponemon Cost of a Data Breach Report 2024

Why Data Protection now? Lets talk about compliance...

ISO 27001:2022

- ☐ A.5.12 Data Classification
- A.8.10 Information deletion
- ☐ A.8.12 Preventing data leaks
- ☐ A.8.16 Monitoring of activities
- ☐ A.5.23 Information security for the use of cloud services

NIS 2.0

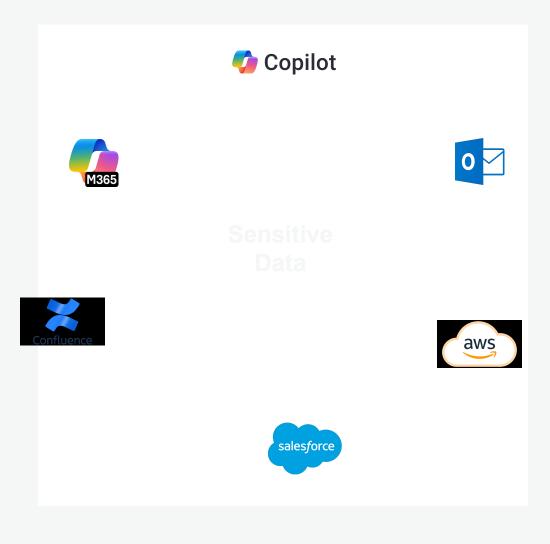
- Establishing security controls for information systems and measuring their effectiveness
- Enforcement of encryption policies
- Limiting authorized access to sensitive data based on contextual factors such as the location of the login, the time of the login, and the action in question
- Providing real-time visibility and control over sensitive data

DORA

- □ ICT risk management
- □ ICT third-party risk management
- Digital operational resilience testing
- □ ICT-related incidents
- Information sharing
- Oversight of critical third-party providers



Evolving Data Landscape



Data Sprawl and Fragmentation

"85% of orgs don't know where their sensitive data lives."

Gartner

Gen Al Risk Explosion

"The one constant with all flavors of AI is that they require access to your data."

- Chief Data Strategy Officer

Governance and Regulatory Pressure

"Regulations evolve fast (GDPR, HIPAA, NIS2, PCI DSS)... need a shift from reactive to proactive data governance."

Analyst, Data Security

Security Stack Fatigue

"Patchwork of tools that don't talk to each other... drained time and focus."

- Healthcare provider

A New Data Security Approach is Required











Discover	Classify	Prioritize	Remediate	Protect
Scan and map sensitive data across environment	Intelligent classification with context and sensitivity	Focus on high-impact data based on value, usage, and risk	Automate response to based on risk level and user behavior	Enforce real-time controls to prevent data loss across all channels

Proper data security requires these answers, not as a point in time, they don't work in order, but continuously, across all channels

With Forcepoint, Data Security Becomes a Business Accelerator

See and Protect Data Everywhere

Consolidate policies by as much as 90% and automate classification

Safely Enable Gen Al

Innovate and mitigate risks of GenAl

and new tools

Copilot and M365 Data Security

Al Data Classification

BYOD Security Insider Risk **Protection**

Streamline Compliance and Governance

Consistent, reportable visibility and protection across all channels

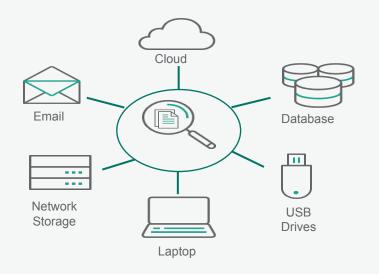
Consolidate Fragmented Infrastructure

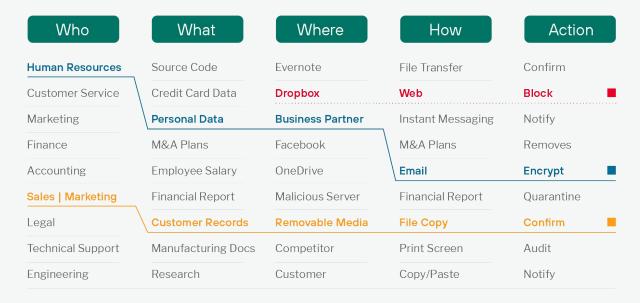
Reduce OpEx up to 31%

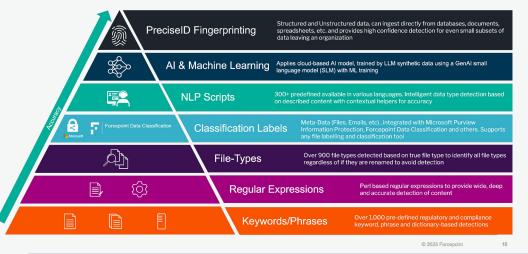
Email Security **Unified Breach** and Incident Readiness

DATA IN MOTION

Map and Manage Sensitive Data Flows







Forcepoint Risk-Adaptive Protection

Simplify data security via a behavior-centric approach



- · Level of risk continuously assessed for each user
- Policies enforced automatically according to risk
- Progressively stronger enforcement minimizes data security friction and false positives
 - Most stringent action, blocking, can be reserved for when risk is proven, like in the real world
- Automated incident management

DATA AT REST

What is DSPM

Data security posture management (DSPM) provides visibility as to **where** sensitive data is & **who** has access to that data

It does that by assessing the current state of data security, identifying and classifying potential risks and vulnerabilities & implementing security controls to mitigate these risks

Forcepoint DSPM

- One-stop Solution for Data governance and risk management
- Streamlines data Governance process
- Provides monitoring and remediation
- Enables organizational autonomy
- Enhances and strengthens data governance for the organization

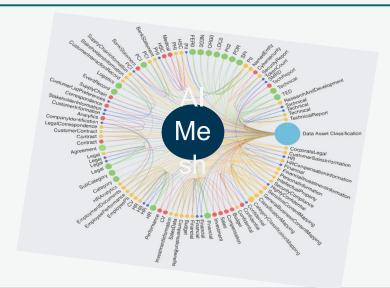
DSPM Use cases

Sensitive Data Discovery & Al Classification

Risk Assessment and Priorities

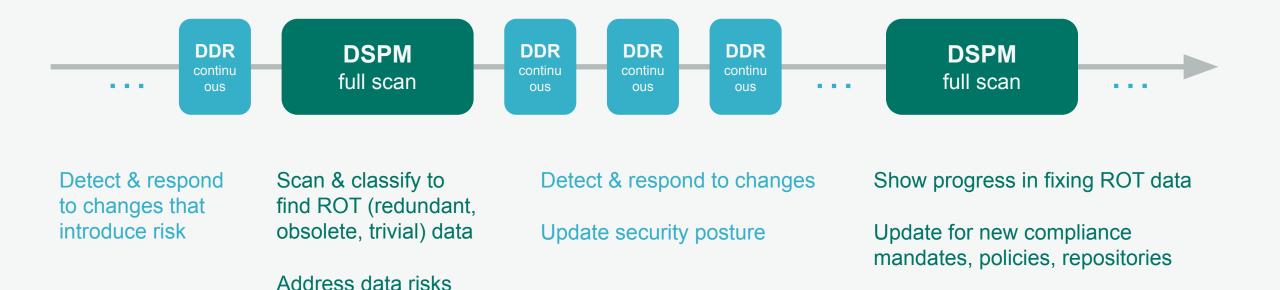
Access and Permission Management

ROT Data



DATA IN USE

DSPM and DDR work together to manage posture and reduce risk



DDR incidents only happen when the data is touched/used

Forcepoint

Data Security Everywhere

Know | Adapt | Protect

Technology Stack

- Al Mesh
- DSPM
- DDR
- DLP
- CASB
- SWG
- Email



Platform Integrations

- Identity
- Ticketing
- SIEM
- SOAR
- XDR

Any Device, Any App, Any Location

















Endpoint

GenAl

Web

SaaS Apps

laaS/PaaS

Servers Email

ail

Custom Apps

Ďakujem

iurban@forcepoint.com +421 905 274 378

