



## Definitions: Core Issue of eHealth Initiatives

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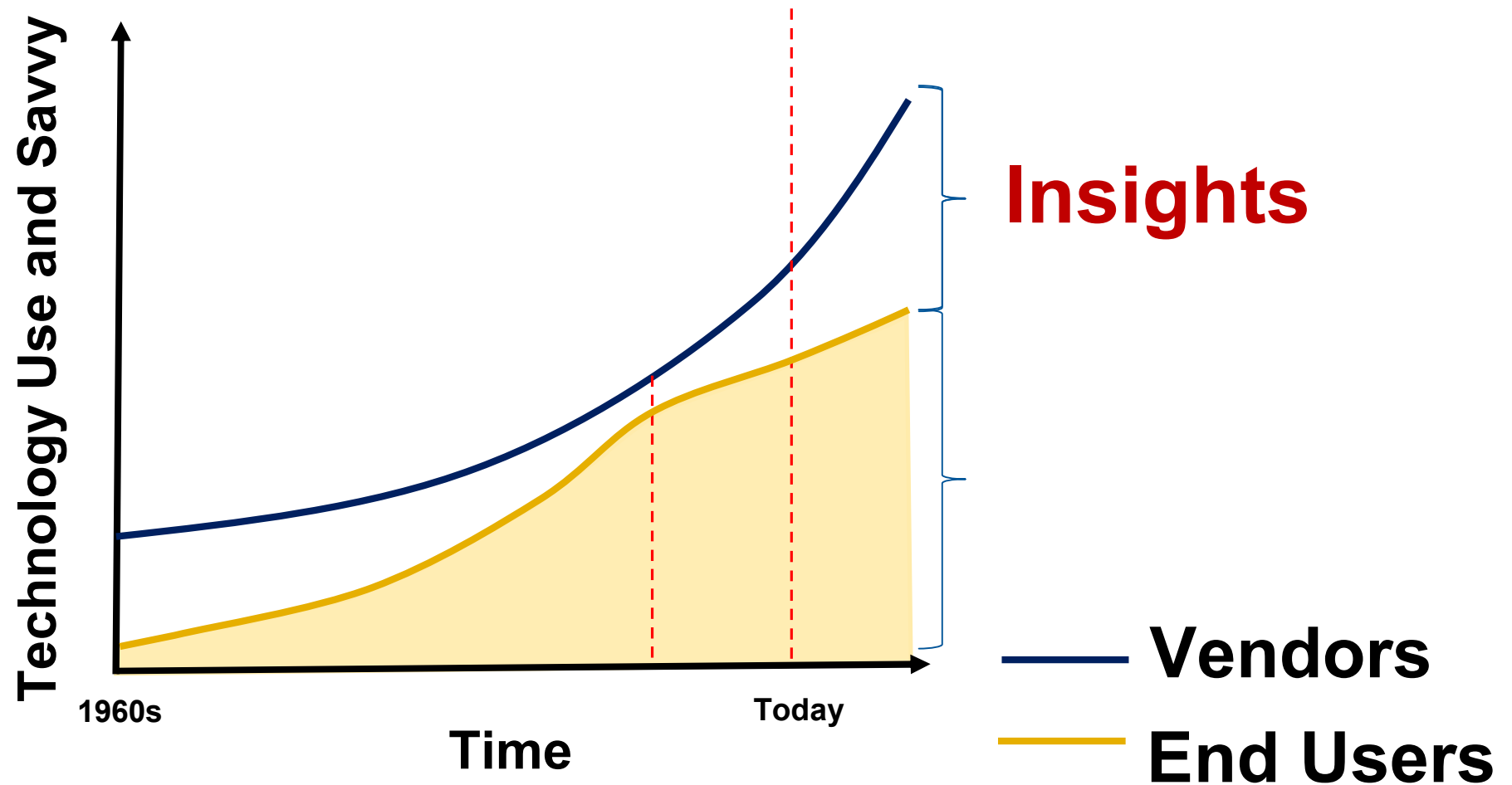
# What is IDC Health Insights?

- **IDC Health Insights** is the premier global provider of advisory and market research services on the technological developments impacting the healthcare industry
- In addition to a staff of life science and healthcare specialty analysts, researchers and consultants, **IDC Health Insights** regularly draws on the resources of IDC analysts located in 93 countries
- **Clients include:**
  - Pharmaceutical & Biotech Companies
  - Healthcare Providers
  - Payers
  - Health Industry Vendors
  - Technology Vendors



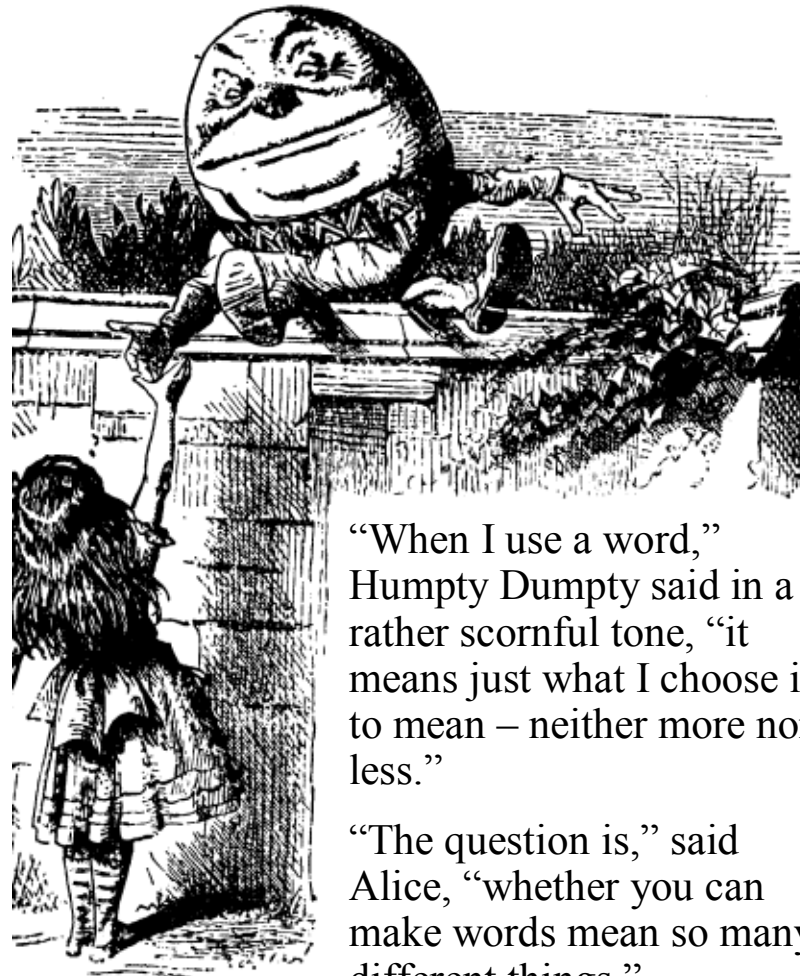
 **IDC Health  
Insights**

# IDC Insights' Research



# Definitions

- Public Health
- eHealth



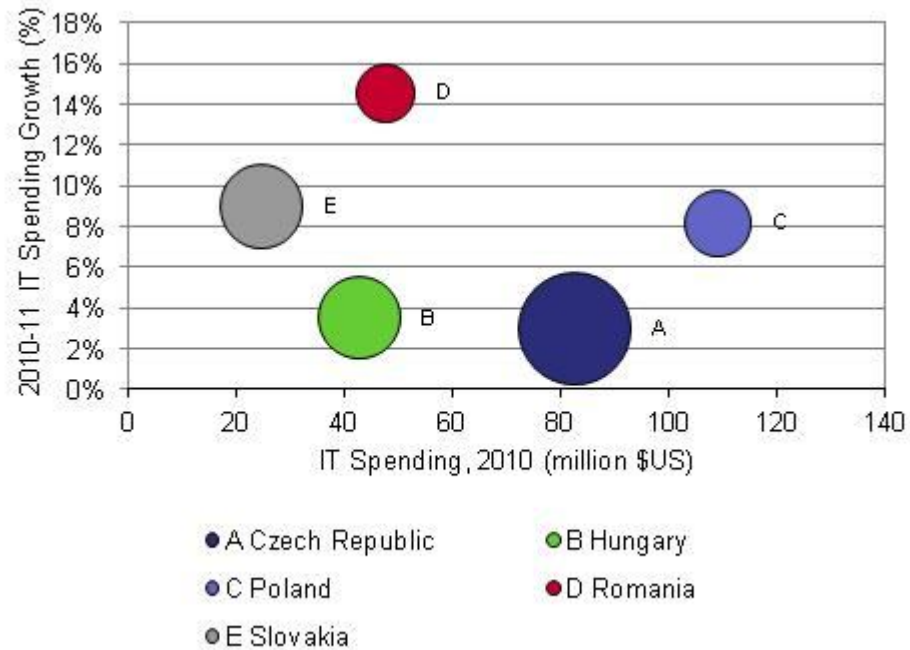
“When I use a word,” Humpty Dumpty said in a rather scornful tone, “it means just what I choose it to mean – neither more nor less.”

“The question is,” said Alice, “whether you can make words mean so many different things.”

# What is ehealth?

*Is it spending money on IT?*

## Healthcare Provider IT Spending in CEE, 2010

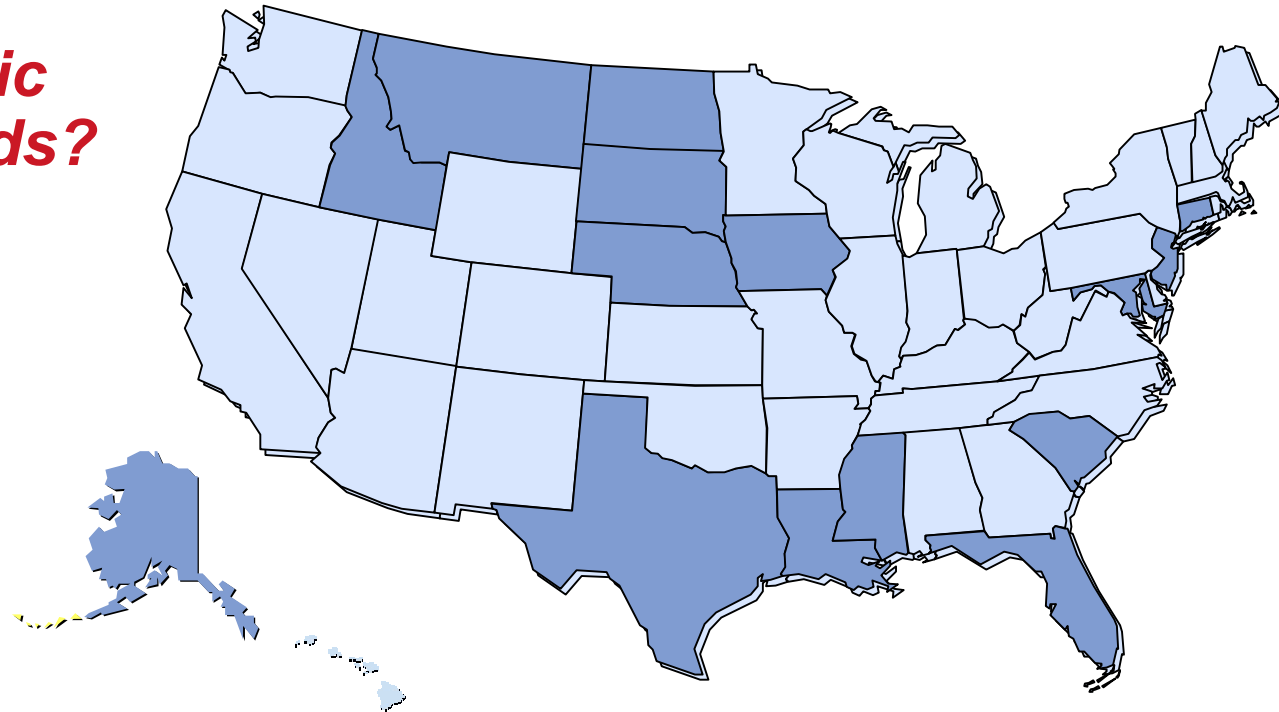


Source: IDC, 2011

Note: Bubble size is proportional to healthcare provider IT spending per capita; IT spending includes spending on information technology hardware, software, and services.

# What is ehealth?

*Is it electronic health records?*



**\$1.2 billion in grants!**



# What is ehealth?

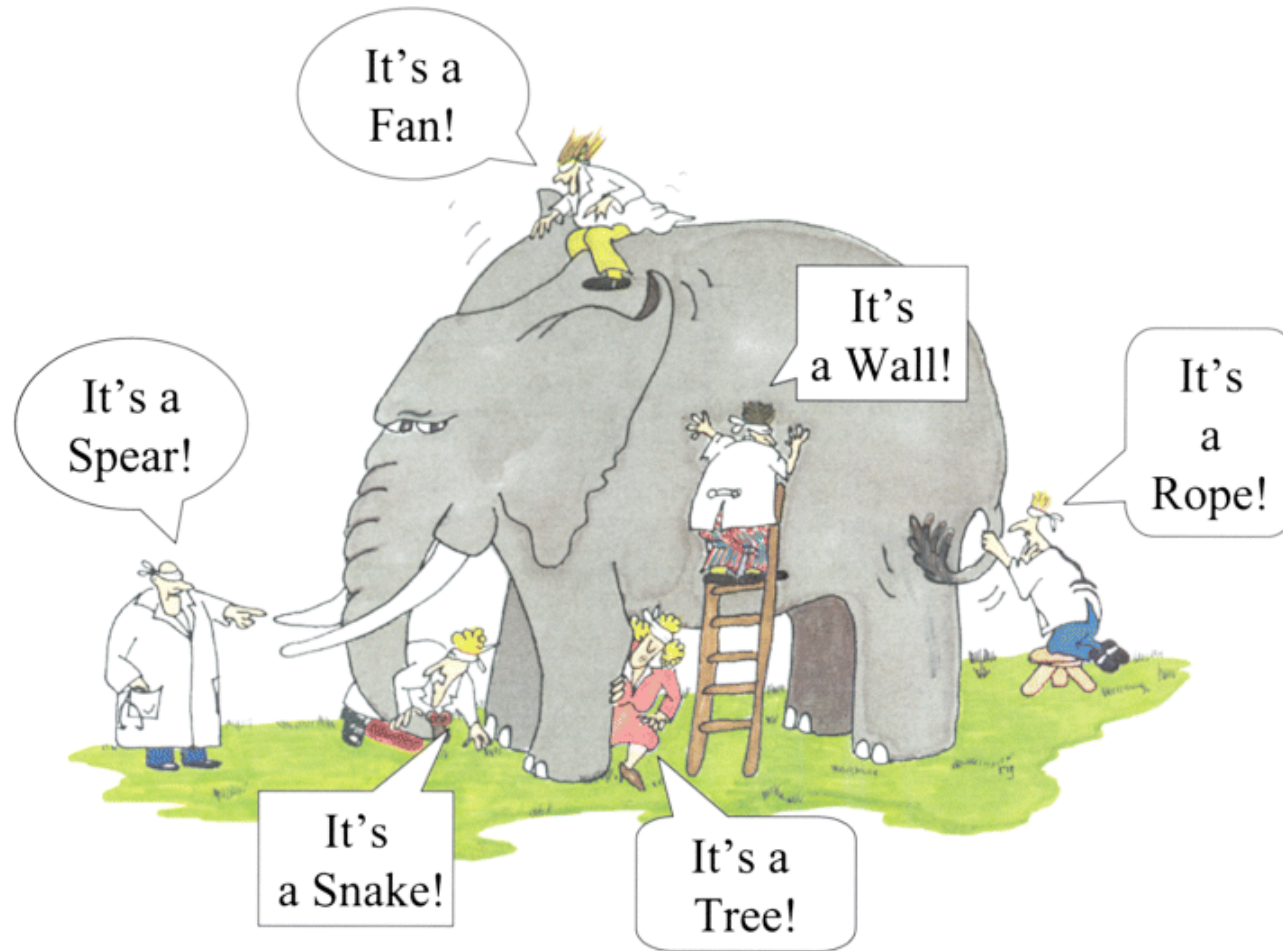
Source	Definition
World Health Organization	eHealth is the transfer of health resources and healthcare by electronic means.
European Commission-DG Information Society and Media	eHealth means the use of modern information and communication technologies (ICT) in support of health and health-related fields to meet needs of citizens, patients, healthcare professionals, healthcare providers, and policy makers.
Research Houses	In 1999 ehealth was used to refer to healthcare organization's web presence, now it is often used to refer to the act of a consumer/citizen going online to obtain health information.

# What is ehealth?

Source	Definition
CIO of a large university hospital in Central and Eastern Europe	“eHealth means mobile health, the ability to monitor patients in their homes.”
IT Director at a mid-sized research-focused hospital in Central and Eastern Europe	“I suppose it can mean the extension of rational use of computers in everyday life into healthcare.”
IT Director at a mid-sized hospital in Central and Eastern Europe	“eHealth is a political term, it means nothing.”
Citizen	“I don’t want people knowing when I go and see a doctor.”







# eHealth?

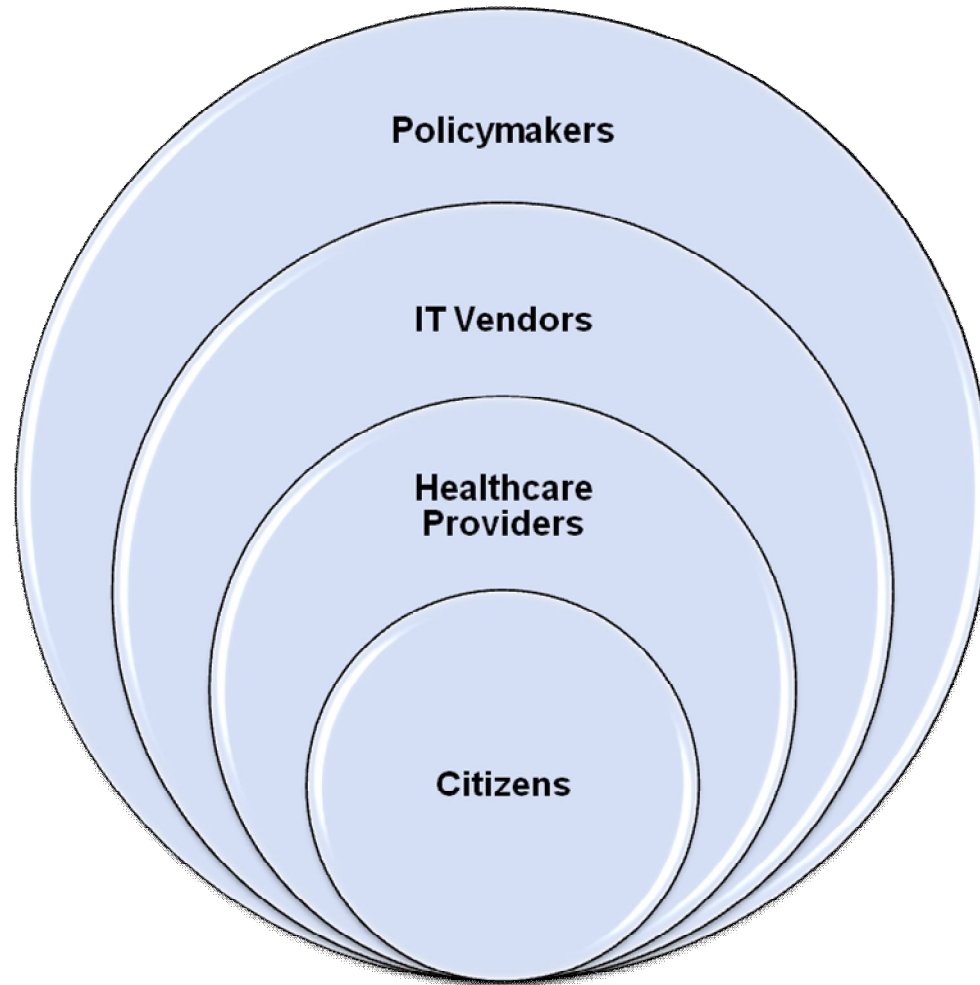


The blind men and the elephant. Poem by John Godfrey Saxe (Cartoon originally copyrighted by the authors; G. Renee Guzlas, artist).

# When do ehealth initiatives work?

		Market	
		Same	Different
Definition	Same	<p><b>Works!</b></p> 	<p><b>Might work</b> ...but will need product development</p> 
	Different	<p><b>Can work</b> ...but will need market development</p> 	<p><b>?</b></p> 

# Market Development

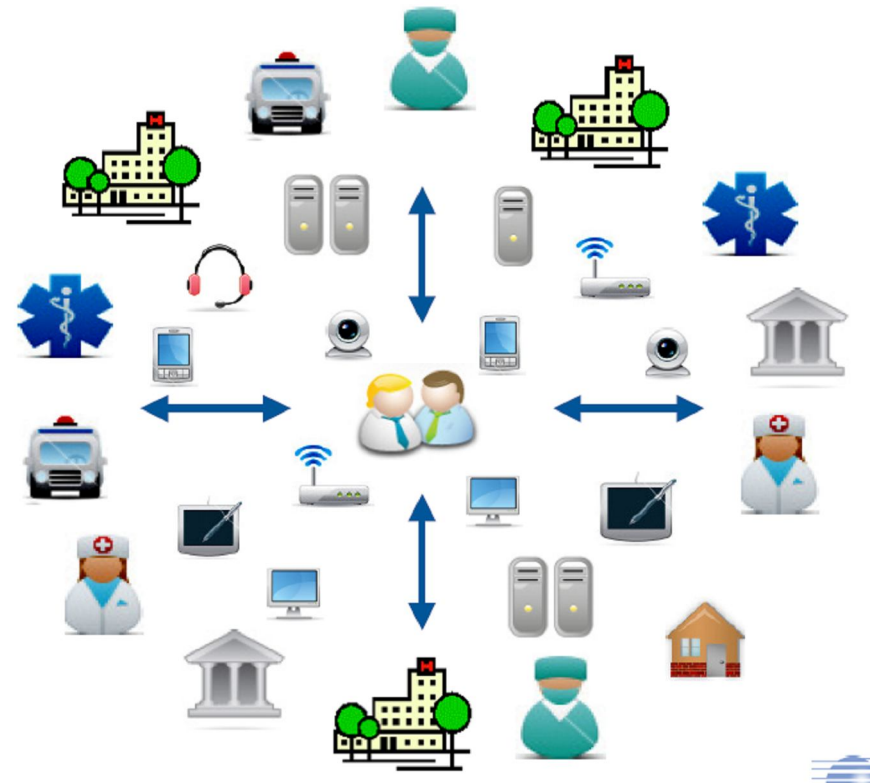


# Can ehealth help the Slovak healthcare system?



# Yes!

- Improved **coordination of care**
- Increased sharing of health information has the potential to elevate the **quality of care** for all
- Electronic access to their own health and wellness information can **motivate consumers** to improve their health and well-being
- Improved **community health** through the use of aggregated health data for research, public health, emergency preparedness and quality improvement efforts



...but,



- You have to know what you are talking about to know
- where you are going.

# Questions?

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# IDC Health Insights Community

The screenshot shows the IDC Health Insights Community website. At the top, there is a navigation bar with categories: Cross-Industry Home, Financial, Health, Retail, Manufacturing, Energy, and Government. A search bar is also present. Below the navigation bar is the community header with the logo and tagline "Where Business and IT Professionals Connect". A secondary navigation bar includes "Summary", "About", "Members (194)", "Resources (6)", and "Search". The main content area features a "Recently Active Members" section with a row of member profile pictures. Below this is a featured article titled "The Changing Life Sciences Value Chain" with a sub-headline "KPO - Pharma's Next Outsourcing Move". The article text discusses cost-cutting in the pharmaceutical industry and the role of Knowledge Process Outsourcing (KPO). To the right of the article is a sidebar with a "Join our community" button, a "Follow Us on Twitter" button, a "Bookmark & Share" section with social media icons, and a "Video Research Update" section with a video player.

## Community Goal:

- To create a forum for IT and business professionals to discuss technology issues within the context of their business

## Features Include:

- Networking – Invite, Find and Interact with Analysts and Other Members
- Global Analyst Blogs and Videos
- Discussion Forums
- Live Chat
- Polls
- Events Calendar
- Resource Library/ Complimentary Research

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