

MÔŽE SA ŠTÁT CHOVАŤ K OBČANOVІ AKO KU KLIENTOVІ?

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MÔŽE !

AK MÔŽE, CHCE A VIE AKO ...

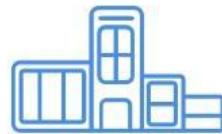
Digital Transformation

What it is and why it matters

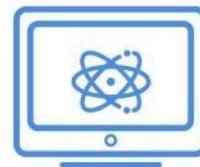
People



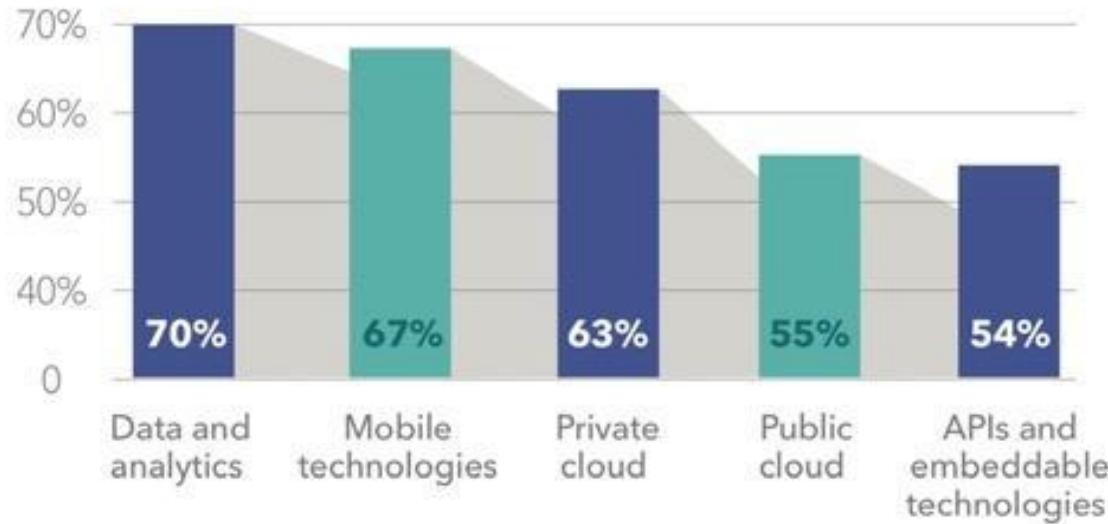
Business



Technology



Digitálna transformácia – TOP 5 implementovaných technológií



Digitálna transformácia - výstupy



Prívetivá digitálna
skúsenosť

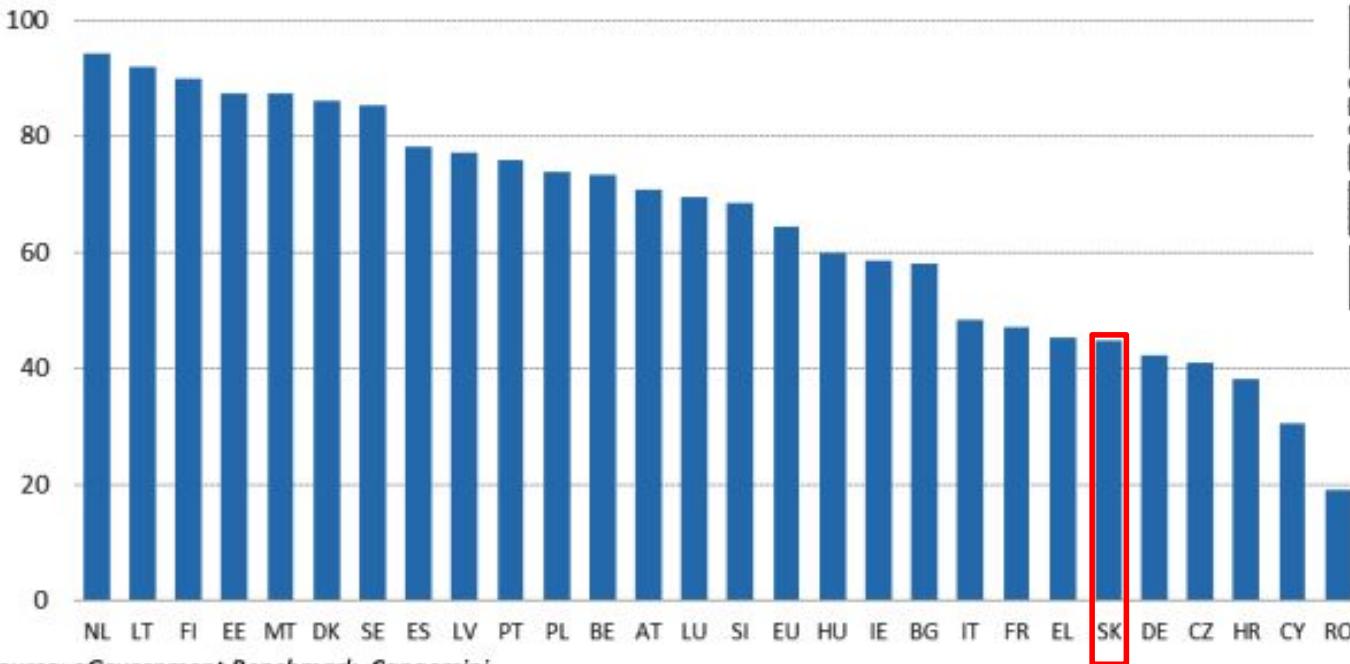


Digitálna operatíva



Inovácia

Figure 68 Pre-filled forms (Score 0 to 100), 2021

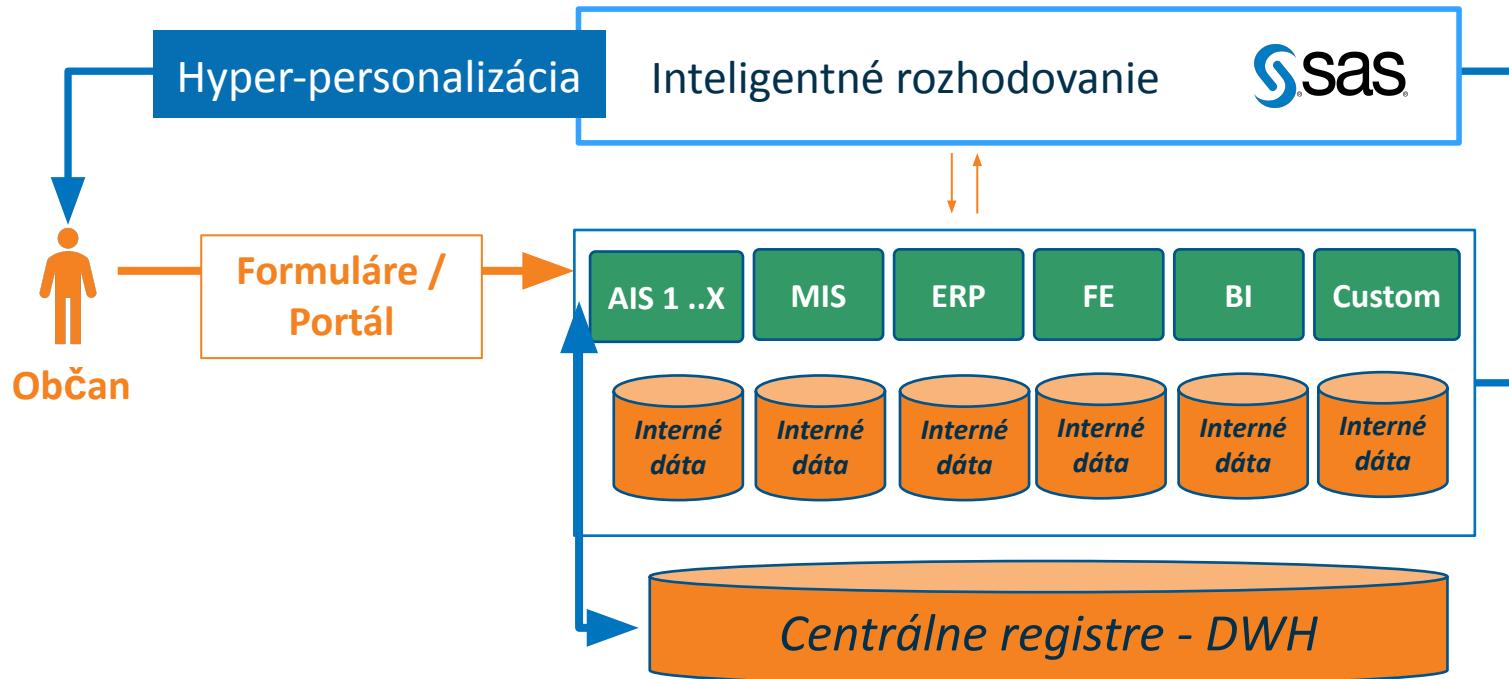


Source: eGovernment Benchmark, Capgemini.

This indicator⁶⁴ measures the extent to which data that is already known to public administrations is pre-filled in forms presented to the user, awarding a maximum overall score of 100. The use of interconnected registers is key to ensuring that users do not have to resubmit the same data to the public administration (Once Only Principle).



Kvalitnejšie e-služby pre občana



Hyper-personalizácia

Pravidlá nad statickými dátami vs. AI nad real-time dátami



SAS Inteligentné rozhodovanie

The image shows two computer monitors side-by-side, both displaying the SAS Intelligent Decisions platform.

Left Monitor: Shows the "Grocery_Analyst_Conference (1.2)" project. The interface includes a navigation bar with "Decision Flow", "Decision", "Properties", "Variables", "Scoring", "Versions", and "History". Below the bar is a sidebar titled "Objects" containing icons for "DS2 Code File", "Python Code File", "SQL Query", "Condition", and "Record Contacts". The main area displays a decision flow diagram. It starts with a "Start" node, followed by a "Retrieve Full Customer..." node. This leads to a decision node "Is Existing Customer?". If "YES", it branches to "Analyst Marketing Sequence" and "Lookup Inventory analysis...". From "Analyst Marketing Sequence", it goes to "PropensityPurchase". From "Lookup Inventory analysis...", it also goes to "PropensityPurchase". From "PropensityPurchase", it leads to "Analyst_HighValueOffers" and "HighValueOffers". From "Analyst_HighValueOffers", it goes to "Record_Contracts!". From "HighValueOffers", it goes to "HOME_OUTLET_SK = R". From "HOME_OUTLET_SK = R", if "YES", it goes to "Consumer_Saple Offers"; if "NO", it goes to "Select_Best Actions (1..6)". Both "Consumer_Saple Offers" and "Select_Best Actions (1..6)" lead to "Select_Best Actions (1..6)". Finally, "Select_Best Actions (1..6)" leads to "Track Customer Context", which then leads to an "End" node.

Right Monitor: Shows the "Personalization Rules (1.1)" section. The interface includes a navigation bar with "Decisions", "Rule sets", "Lookup tables", "Treatments", and "Treatment groups". The main area is titled "Personalization Rules (1.1)" and contains a "Rule Set" table. The table has one row with the following details:

Output Variable	Maps To
presentationCode	presentation
numberOffRedemptions	numberOffRedemptions
ageParsed	ageParsed

Below the table is a "Presentation Code Calculation" section with the following rules:

- IF ageParsed > 18
- AND ageParsed < 36
THEN ASSIGN presentationCode 'MILLENNIAL'
- ELSE IF ageParsed >= 36
AND ageParsed < 60
THEN ASSIGN presentationCode 'GENX'
- ELSE IF ageParsed >= 60
THEN ASSIGN presentationCode 'TRADITIONAL'

Bottom Right: The SAS logo.

Proces 1

Systémová kontrola

Proces 2

Nárokovateľnosť

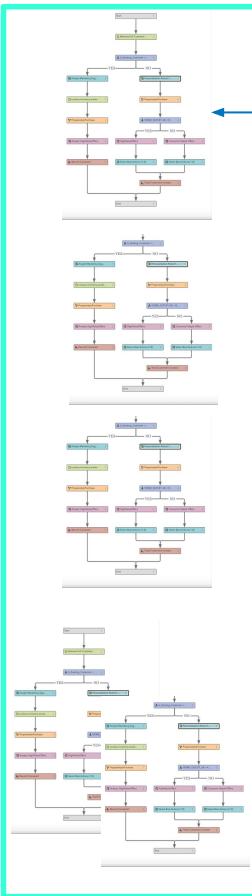
Proces 3

Konflikt záujmov

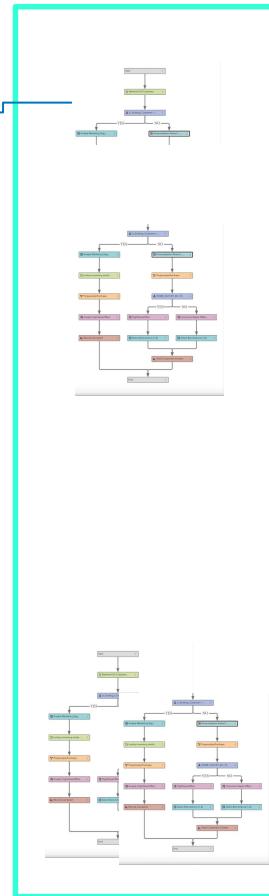
Proces 4

XYZ ...

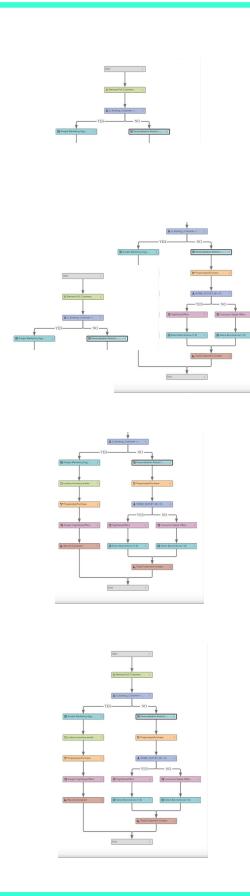
AGENDA 1



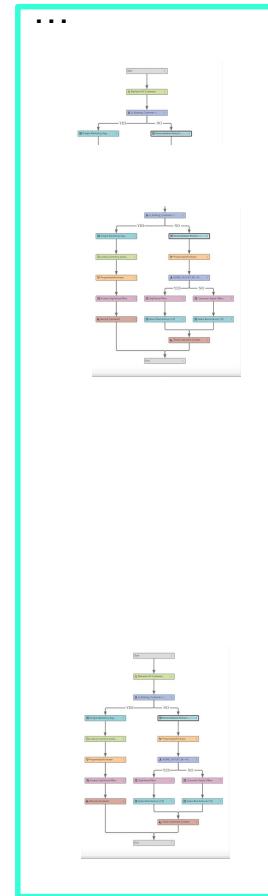
AGENDA 2



AGENDA 3



AGENDA XYZ



Životná situácia – cesta klienta

Historické dátá

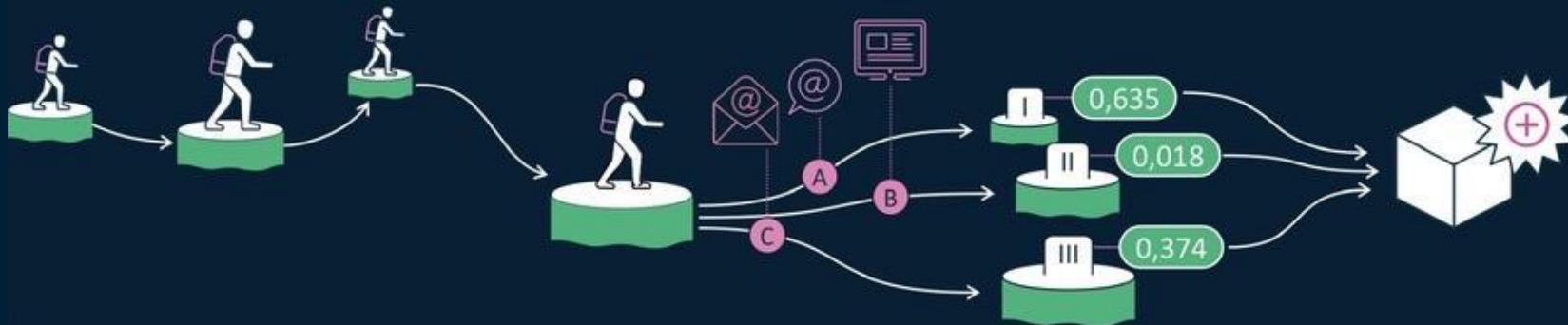
Real-time
dátá

Omni-channel
aktivity

AI

Rozhodnutia

Výsledok



What is hyper-personalization?

“The ability to use customer data to deliver contextually relevant content and offers that are specifically tailored to each consumer’s preferences.”

Softwarová platforma SAS



Kto sme

- Výrobca a dodávateľ SW v oblasti software v oblasti správy dát, dátových analýz, štatistiky, prediktívneho modelovania, vizualizácie dát a umelej inteligencie
- #1 na trhu v oblasti analytiky
- Zastúpenie a lokálny tím v SR

Čo robíme (najčastejšie)



Integrácia dát,
data management a
datová kvalita



Štatistika a
modelovanie,
AI a ML



Automatizované
rozhodovanie
nad dátami,
alerty



Strategické
analýzy,
reporting



Riziková analýza,
odhaľovanie
podvodov, customer
intelligence