



# **Danish Defence Resource Management System DeMars**

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# Curriculum Vitae



- **1999: Chief Finance Management Project Organisation**
- **1987-99: Head of Financial Department, Defence Construction Service**
- **1983-87: Budget officer, Air Materiel Command**
- **1981-83: UN military observer**
- **1977-81: Teacher and course manager, Defence Administrative School**



# DeMars Background

- **Basis in new management philosophy (DeMap)**
- **Integrated enterprise information system (DeMars)**
- **Improved and integrated administration**
- **Improved data consistency**
- **Technological improvements**



# What will be achieved by DeMap?



# Management



**Resource-oriented  
(input)  
Segmental Management**



**Result-oriented  
(output)  
Total Management**



# Culture



**Rules-oriented  
Administrative Culture**



**Performance-oriented  
Cooperative Culture**



# Danish Defence Resource Management System



- **Used for management and administration of**
  - **Finance**
  - **Equipment and materiel**
  - **Personnel**
  - **Buildings and infrastructure**
  - **Informatics**
  - **Organisational structure**
  - **Management information**



# Danish Defence Key Figures

- **Approx. 31,000 employees in peacetime**
- **A total handling of approx. 200,000 persons**
- **88 separate authorities with individual budgets**
- **13,500 vehicles**
- **26 naval ships and approx. 72 other vessels**
- **69 fighter aircrafts and approx. 75 other aircrafts**
- **2.8 million square meters of floor space**
- **30,000 hectares of land**
- **19 schools and major training facilities**
- **Approximately 400,000 items in stock**





# Scope of DeMars Project

- **Organization**
  - Entire Ministry of Defence
  - Defence Command Denmark is responsible for tender, implementation and operation
- **Financial resources**
  - Approx. 700 mill. DKK (100 mill. Euro)
- **Internal resources**
  - Approx. 570 man-years (approx. 170 mill. DKK)
  - Approx. 6,000 end-users
- **Time frame**
  - 1998 – 2004 phased implementation
- **System replacement**
  - 60 old central systems
  - 30 old local systems

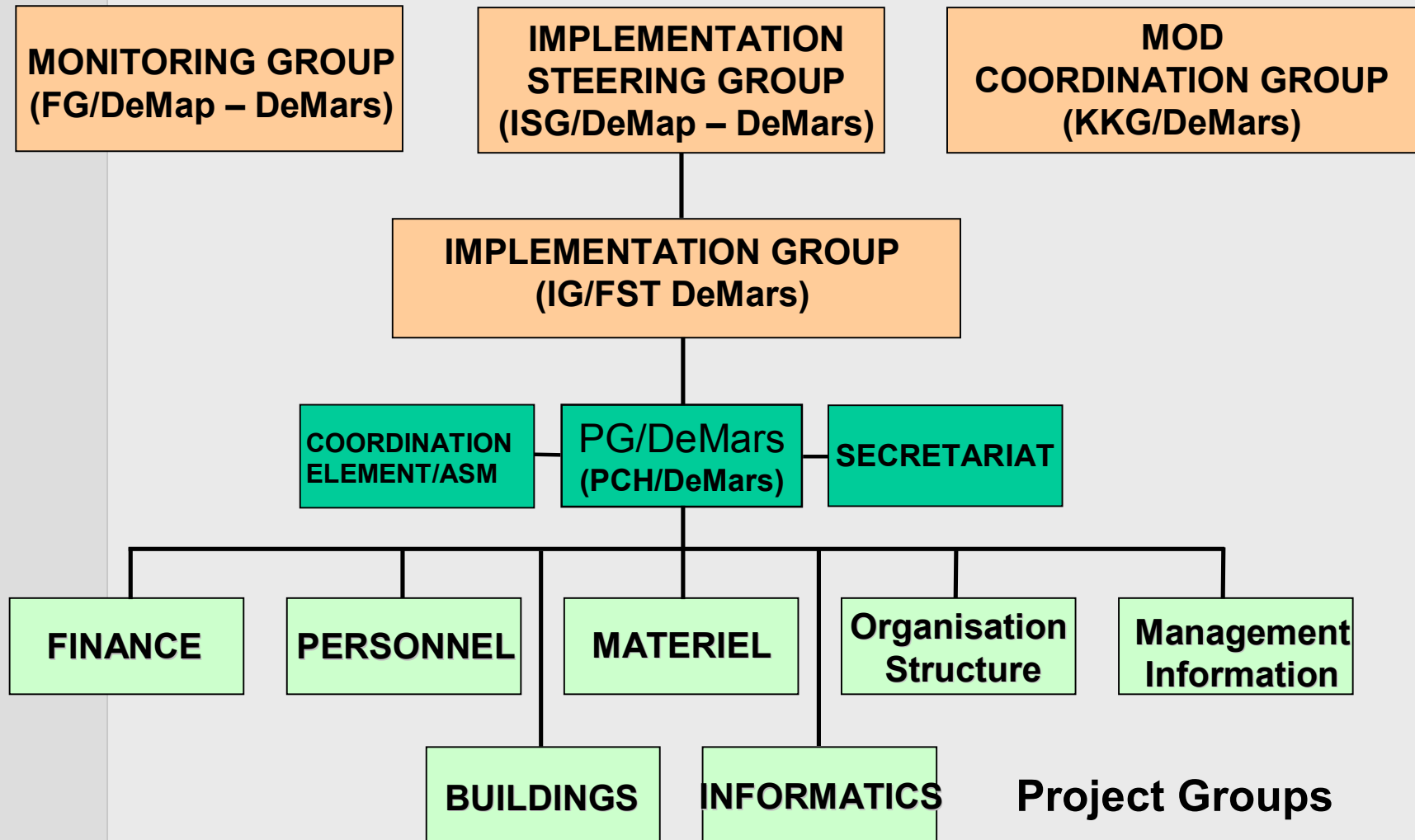


# DeMars IT Strategy

- **MoD general IT strategy**
  - **Greatest possible use of Commercial Off-The-Shelf products**
- **One IT infrastructure**
- **One resource management system**
- **One enterprise model**
- **One system requirement specification**
- **One service and maintenance organization**
- **One implementation sequence**
- **One project organization**



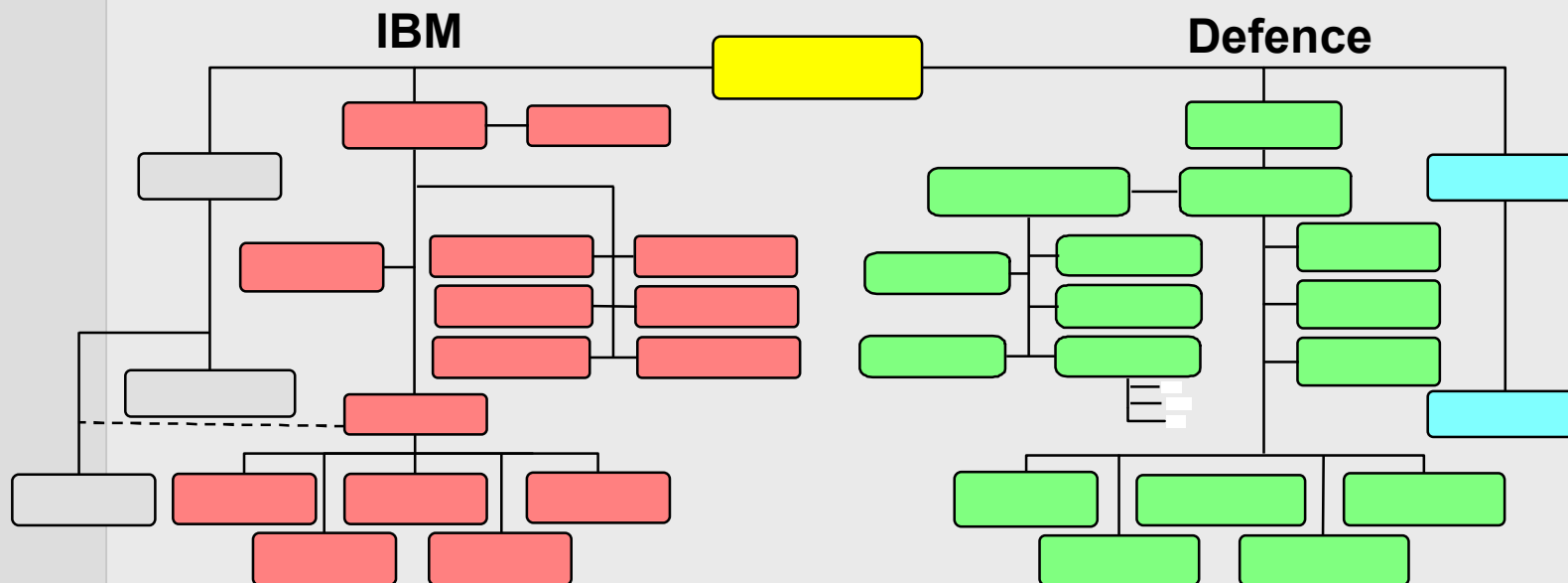
# Implementation Organization





# Contract Organization

- **Mirror image**
- **Integrated**
- **Co-located**





# Version Plan Foundation



- **Development of six versions (subprojects) with each version introducing new functionalities**
- **Development over a period of six years**
- **Rollout of one new version per year throughout the whole organisation**
- **Logical construction**
- **Yearly review of version plan**
- **Moved from functional orientation to process orientation**



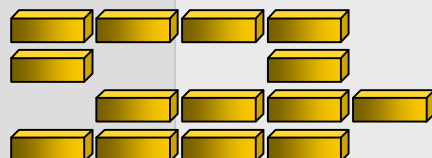
# DeMars Version Implementation Project Methodology



- **Validate business decisions**
- **Define interfaces to Legacy**
- **Plan roll out**

- **Process Design**
- **Create solution**
- **Test: Technical, Process, Integration**
- **Document**
  - **Business decisions (why)**
  - **Process model (what)**
  - **Technical descriptions (how to maintain)**
  - **Usage guides (how to use)**

Version 0 Version 1 Version 2 Version 3A Version 3B



- **Inform organization**
- **Educate users**
- **Convert and load data**



# Critical Success Factors

- **Decision capability of main organization**
- **Change readiness of main organization**
- **Competence of project organization**
- **Retaining qualified project team members**
- **Daily cooperation with contractor**
- **Use of consultants**
- **Interfaces and conversions**
- **Training task and key-users**
- **Organizational roll-out of a version**

