



DEVELOPMENT AND IMPLEMENTATION OF A NATIONAL E-PROCUREMENT STRATEGY FOR SLOVAKIA

ITAPA Conference

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How to get reform project right

The critical dimensions of an e-P system

(1) Clarity of objectives (for the system)

Legislation

(2) Legislative environment

(3) Institutional context and governance

Governance

(4) Visibility and accessibility of the system to users

(5) Technical functionality/ergonomy

Technology

(6) Interoperability and links with other systems

(7) Resources available to the system owner/manager to maintain and develop the system

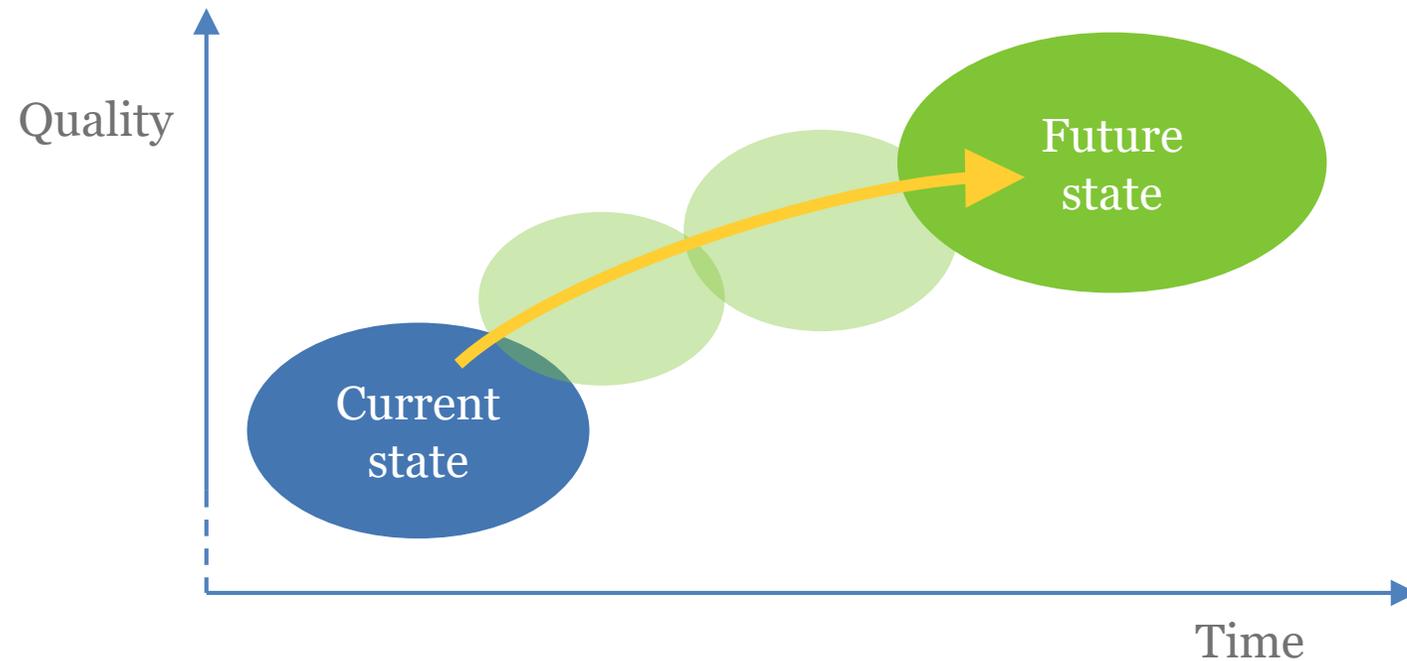
Processes

(8) Information completeness and quality



PURPOSE OF THE STRATEGY

- Establish the methodology
- Develop the basic tool
- Define the strategy





INDICATIVE / MAJOR FINDINGS

Legislation

- Legislation transposing the EU Directives,
- Lack of clarity of definitions in the legislation

Governance

- PPO – lack of full control over Public Procurement
- CAs - limited levels of experience, training, knowledge
- High perceived corruption levels

Technology

- 2 national e-Procurement platforms with overlapping scope
- Low coverage of the e2e Procurement process by the platforms
- Low e-Procurement usage overall

Processes

- Unclear rules for platforms usage may lead to misuse
- Complex e-Procurement processes and high manual work

Projects

- The project of “Electronization of Public Procurement” is a positive action, but presents some challenges



FUTURE STATE

Legislation

- Clear and simple definitions (goods/services/works categories, thresholds, publishing obligations)
- Complete alignment of legislation to processes and systems
- Clear definition of platforms and administering Authorities relationship

Governance

- PPO with clear control on Public Procurement
- CAs knowledgeable, experienced, trainee
- Trust in Public Procurement restored
- CPB role and structure: upgraded and empowered

Processes

- Simple and easy to understand, to learn and to follow
- Optimized for the efficient use of the available systems functionality
- Clear definition of procurement procedure and platform per good/service/work category and threshold

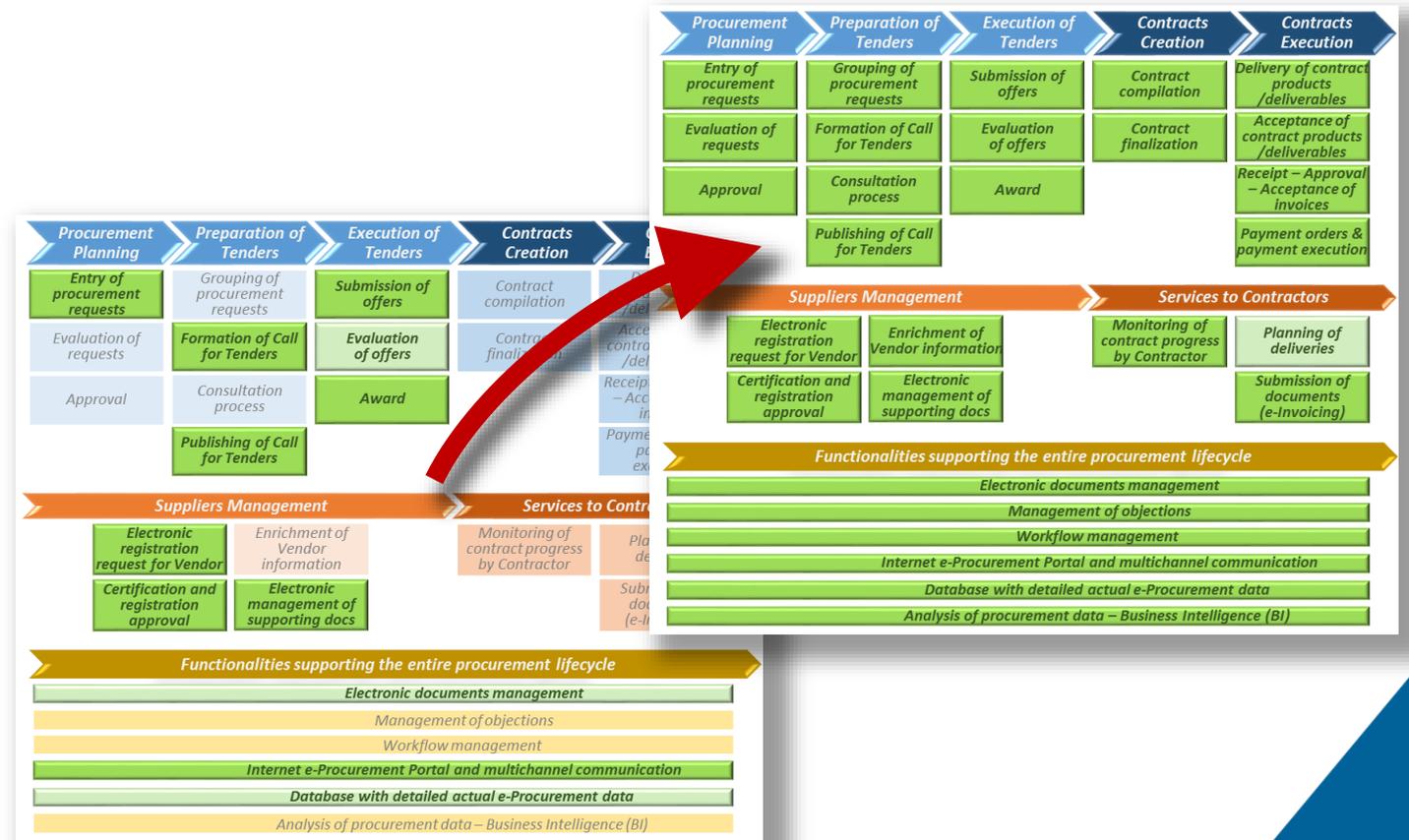
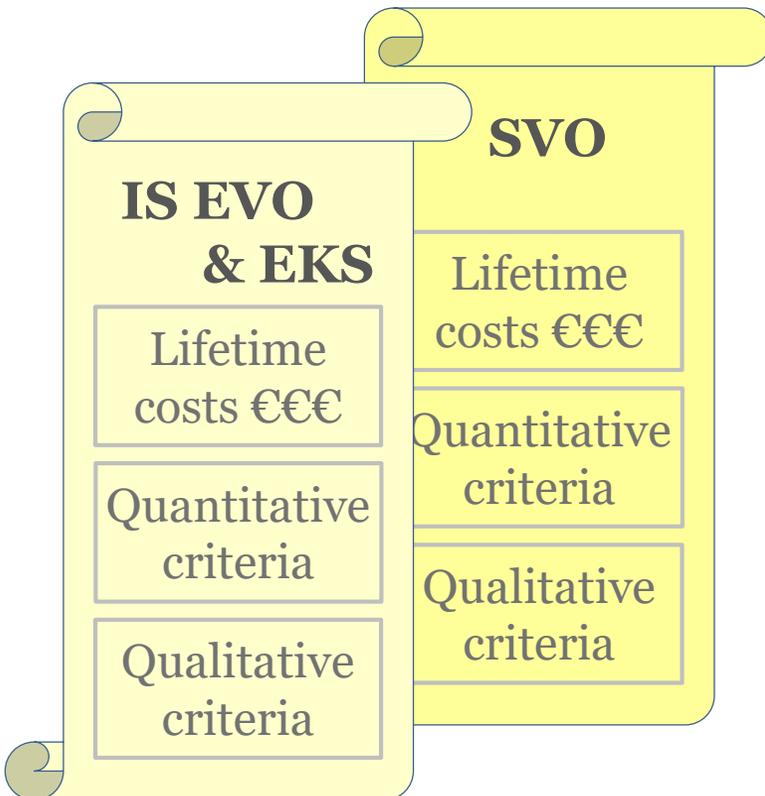


FUTURE STATE

Technology

- Decision: one or two e-Procurement platforms

- Full coverage of end-to-end procurement lifecycle





ROADMAP OVERVIEW

- **Main drivers for the definition of strategy**
 - Legislation & EU requirements/deadlines
 - Existence of 2 systems (although part of the strategy is the reconsideration of the 2 systems decision)
 - PPO project of “Electronization of Public Procurement” (which shows the most urgent items)
 - Order of urgency of recommendations
- **A Phased approach is proposed**
 - To satisfy short-term legal requirements
 - To gradually introduce new components and allow all Stakeholders to absorb the changing PP environment



ROADMAP OVERVIEW

Phase I

- Compliance to PP legislation
- Mandatory e-Procurement for all CAs
- Clarity in the role of PPO and the two e-Procurement platforms

Phase II

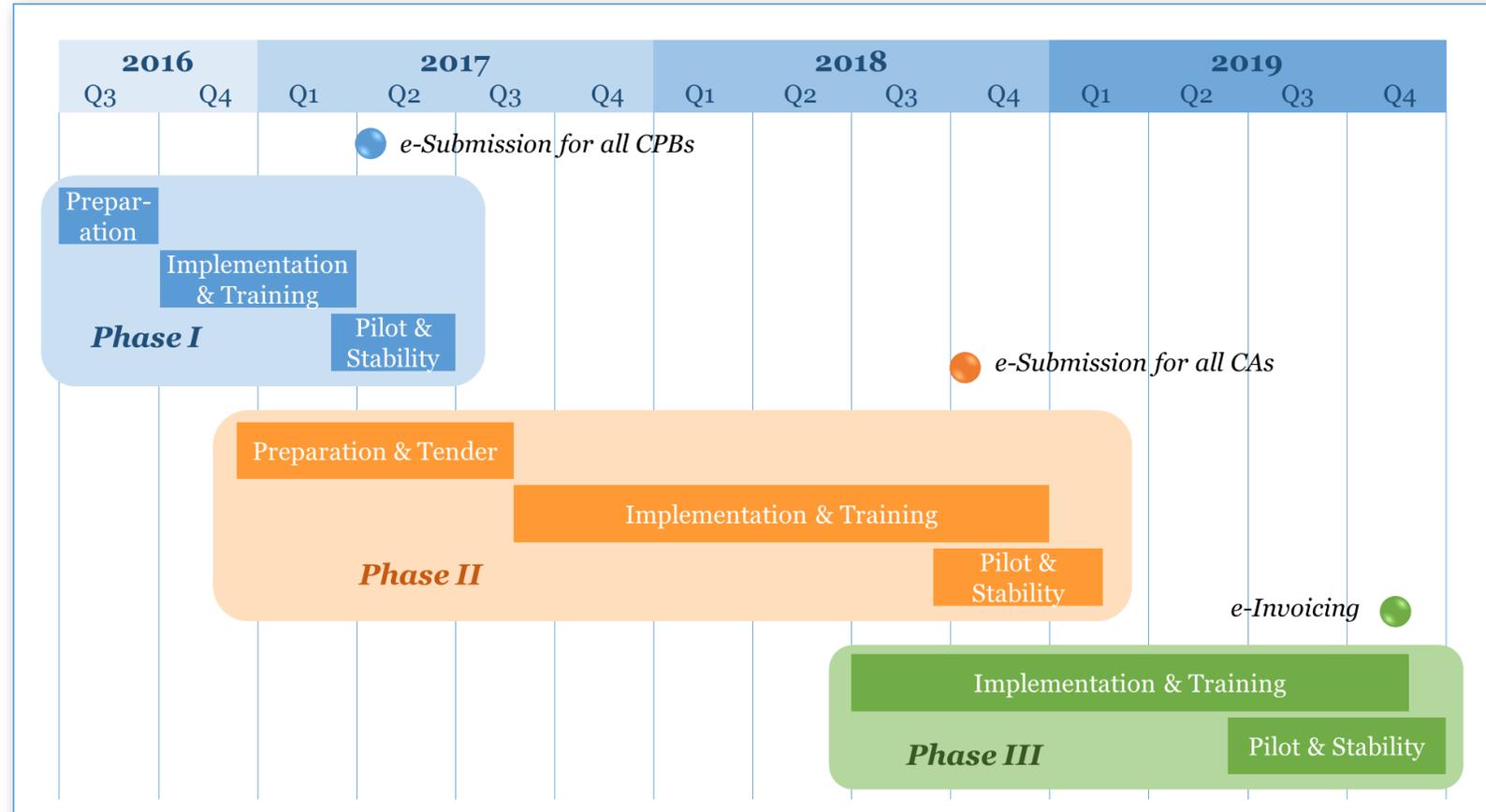
Build new e-Procurement system SVO and implement functionalities in the priority agenda of PPO

- integration of systems
- addition of various types of procurement procedures.

Phase III

Build excellence by extending the systems functionality to cover the end-to-end scope of the procurement lifecycle

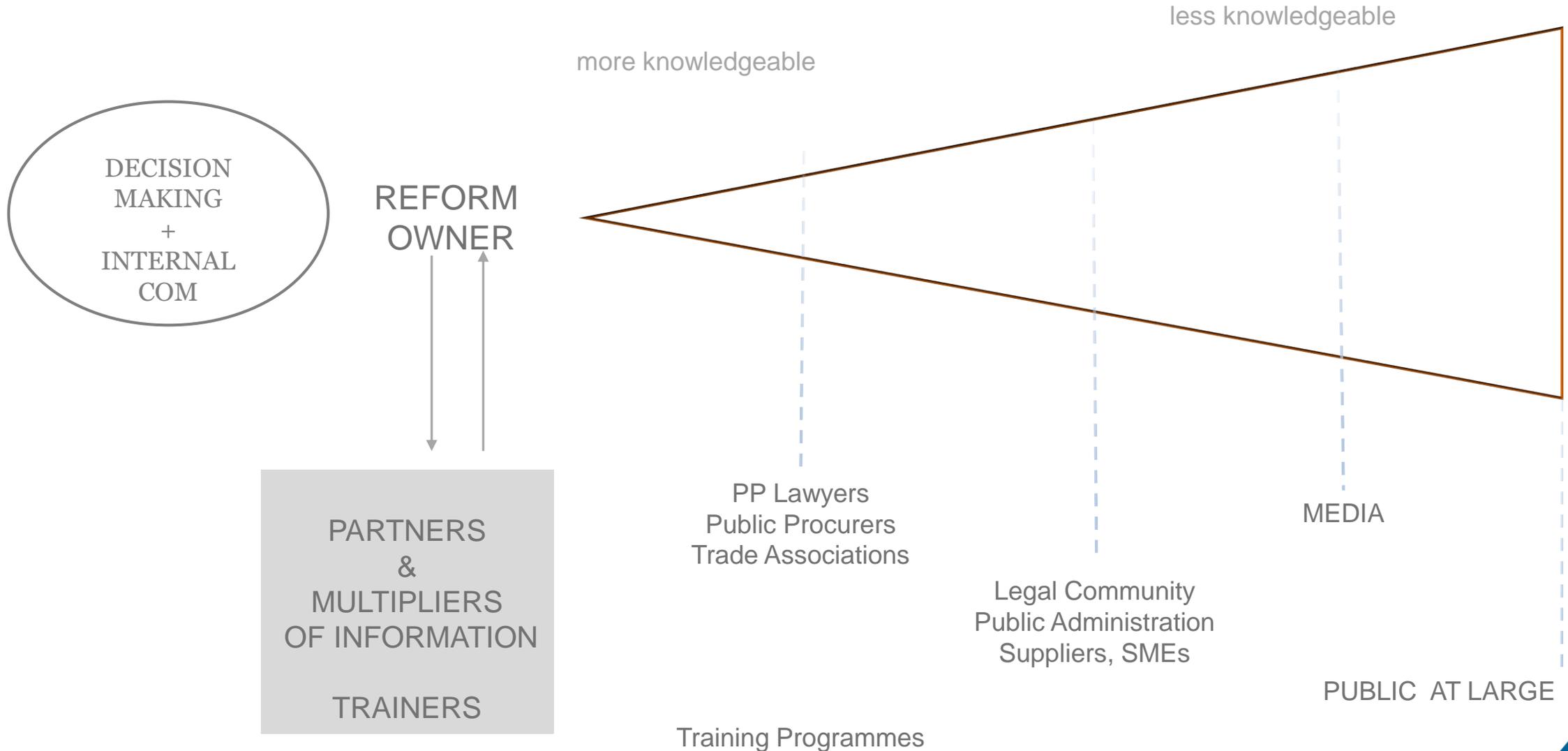
- All Phases** include:
- A prolonged Training activity
 - A Process Review and improvement activity
 - A 2-month Pilot





How to get reform project right

Communication matters... the megaphone





How to get reform project right

Key factors

eProcurement and CPB set as an approach and part of the Public Procurement and e-Government Strategies

Investing in full fledge / full coverage models optimizes management and decreases waste and redundancy costs

Success depends firstly on streamlining, transparency, getting trustable processes and people's skills, and only then on technology

***Deliver value to the Stakeholders
(full visibility into costs, risks and performance)***

Critical Success Factors and Dimensions



Governmental Top-Down project, transforming procurement from tactical to strategic.

Political



Create a Governance model for Public Procurement reform and Legislation to support the new trend.

Financial



Promote a Change management plan focused on Implementation.

Social



THANK YOU

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