

Making Connections | Building Relationships | Growing Business

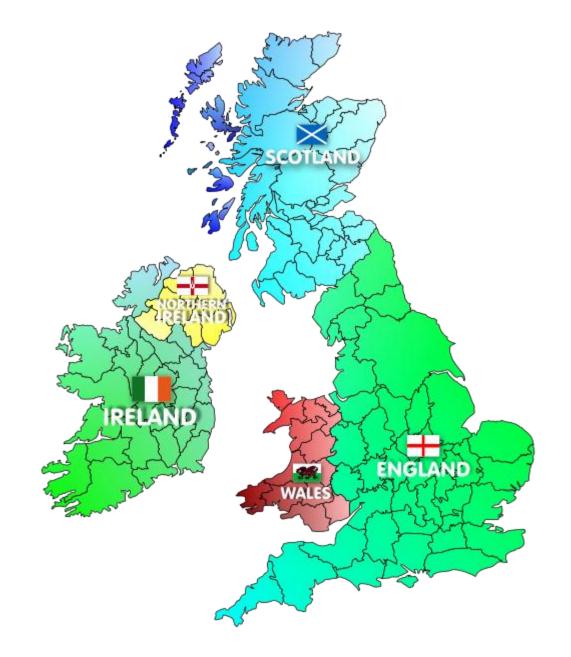
Demystifying 'digital' - the importance of business buy-in

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15th November 2016







The Importance of Business Buy-In?





CIO for Northern Ireland 2003 - 2009

Deputy UK Government CIO and Director of IT Strategy & Policy 2009 - 2012





CTO Public Sector UK & Ireland 2012 - 2013

Irish Government CIO 2013 -2014





'Digital' means different things to different people



The CIO

The Business





'Digital' means different things to different people

The Consumer/ Citizen

∰ GOV.UK		
Vehicle tax		1 1918
BETA This is a new service - your feed help us to improve it.	back will	
✓ Application con	nplete	
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Your application refe 9150-6893-1709-6	rence:	
Your application refe	rence:	
Your application refe 9150-6893-1709-6	rence:	
Your application refe 9150-6893-1709-6 Payment summary	rence: 153	Anna



'eGovernment' or 'Digital' Transformation is not about the technology





A successful digital outcome requires:

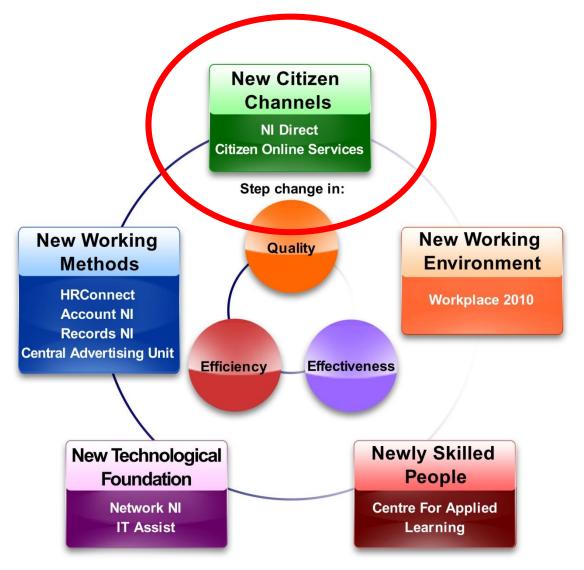
- **Business Buy-In & Vision** A Strategy & Plan **Agile or Waterfall** Ingredients **Business Analysis**
 - AppDev
 - DevOps

- **Infrastructure & Security**
- **Measurement & Communication**
- **Collaboration & Hard Work**



Northern Ireland Civil Service Digital Transformation Program





NIDirect – today!

Feedback

Employment

more

more

more

Parents

and fostering

more

more

more

road or street

People with disabilities

accessibility and rights

nidirect

Search nidirect

Information and services

News Contacts

Motoring

MOT and vehicle testing, vehicle tax and registration, driver licensing, learner drivers, driving for a living, road safety more

Money, tax and benefits

Advice on money matters including information on tax, benefits, pensions, managing money and debt more

Pensions and retirement planning

Information and guidance about planning for retirement including forecasting your pension, how much income you will have and when to retire more

Government, citizens and rights

Information on government, living in Northern Ireland, births, deaths, marriages, civil partnerships and consumer issues more

Education, learning and skills

Information on education, training and improving your skills, as well as advice and support with subject and career choices more

Property and housing

Information on all aspects of housing and property, including buying, selling and renting a property, rates, planning and your neighbourhood more

Young people

Information and advice for young people on health, relationships, money issues, work and careers and if you have a disability more

Caring for someone

Information and advice if you live in Northern Ireland and care for someone including your rights, support services and money issues more

Employment terms and conditions, redundancy, leaving your job, health and safety at work, workplace disputes and looking for work

lanes and how to report problems with a

Information for disabled people on topics

including employment, financial support,

Information for parents including your

Leisure, home and community

Family history, leisure and recreation,

animal welfare and pets, noise nuisance, get

online, safety in your home, moving abroad

child's health and safety, education, child

maintenance, childcare options, adoption

Book, change or cancel an MOT/vehicle test appointment Travel, transport and roads - Calculate your State Pension age Public transport air travel parking hus - Disability Living Allowance (DLA)

flight

Popular services

- Book an MOT/vehicle test online

Popular information

Dangerous and restricted items:

what you cannot take on board a

AccessNI criminal record checks

У f 🗟 🗟

Apply online for an enhanced check through a registered body Book, change or cancel your theory test online

Book your practical driving test online

- Order a birth certificate online

Met Office weather 🕀



Crime, justice and the law

Information on orime prevention, what to do if you're a victim or witness of crime, the justice system and going to court more

Environment and greener living

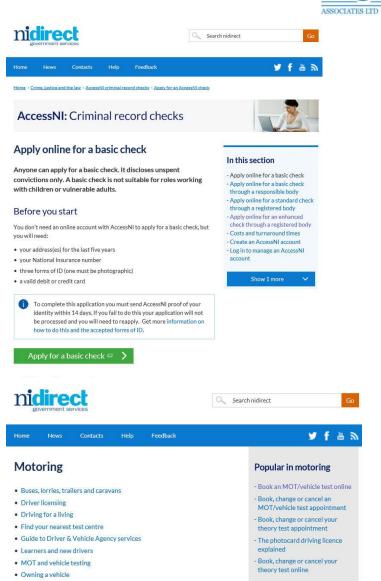
Energy wise, waste and recycling, environmental quality in your area, greener homes and gardens more











Road safety

• The Highway Code · Vehicle tax and registration





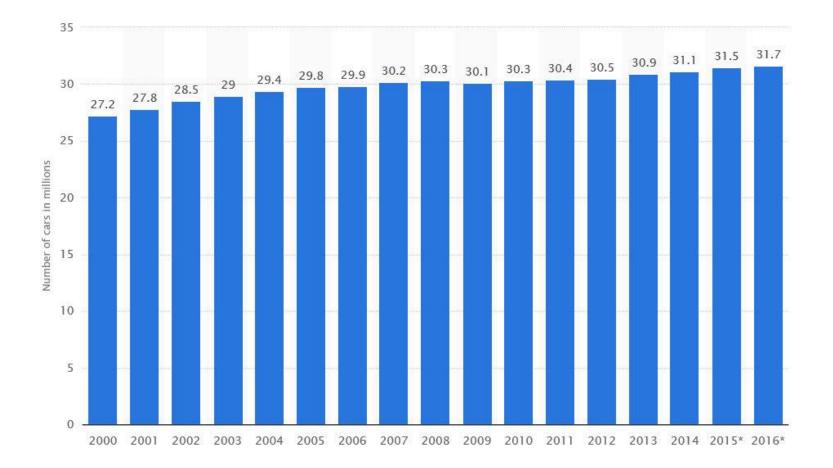
NIDirect Phase 1 - what didn't work:



- Broad scope
- Complex scope
- Radical approach
- Multiple stakeholders
- Competition



Vehicles generate massive transactional volumes





Vehicle Road Tax



The Complexity Can be Staggering



Registration Complexity



Vehicle Test Complexity



Insurance Complexity





The result is: a major task to transform the the people, processes and practices/habits

UK DVLA - Paying Motor Vehicle Tax





In Summary



- ✓ 'Digital' is about the customer experience
- ✓ It's not about the technology
- ✓ Its about transactional value & speed
- ✓ In order to get it right it needs:
 - ✓ Business buy-in
 - ✓ 'KYC' Know Your Customer
 - ✓ An appetite to change processes
- ✓ It's not about instant ROI



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